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# GRAY SEED COMPANY

*The Home of Good Seeds and Feed*

No. 3 OLD ST.      PETERSBURG, VA.

## OUR BUYERS' GUIDE

R. F. D. No. \_\_\_\_\_

THE FRANKLIN PRESS CO., INC., PETERSBURG, VA.

U. S. DEPARTMENT

Office

Penalty for

Department of Agriculture

Washington

PLANT INDUSTRY,  
Phytological Investigations.

RECEIVED  
JAN 11 1920

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# Pratt's Poultry and Stock Remedies



## "PRATTS MAKES HENS LAY"

What is Pratt's Poultry Regulator? positive tonic and conditioner for poultry of all kinds and ages. A health-builder and health-preserver. Not a food.

What does it contain? Roots, herbs, spices, mineral substances, etc. Each ingredient performs a certain duty. The combination spells "health insurance."

PRICE, Postpaid, 1½-lb. pkg. 38c. 4¼-lb. pkg., 72c.

PRICE, by Express, 1½-lb. pkg., 30c.; 4¼-lb. pkg., 60c.



## PRATTS POWDERED LICE KILLER

PRICE, Postpaid, 38c.  
PRICE, by Express, 30c.



## PRATTS WHITE DIARRHOEA REMEDY

Will save the chicks and cure completely when used promptly. Valuable in preventing the heavy chick losses usually experienced.

PRICE, Postpaid, small size, 36c.; large size, 66c.

PRICE, by Express, small size, 30c.; large size, 60c.



## PRATTS CHOLERA REMEDY

A sure remedy for cholera, indigestion, sour crop, dysentery, and bowel trouble. Guaranteed to satisfy or money refunded.

PRICE, Postpaid, small size, 36c.; large size, 66c.

PRICE, by Express, small size, 30c.; large size, 60c.



## "BABY FOOD FOR BABY CHICKS"

Pratt's Buttermilk Baby Chick Food raises every good chick. It won't prevent losses from accidents, but it does prevent death from digestive troubles and the more common chick disorders which are so often due to improper feeding.

The original Baby Chick Food—PRATTS—contains all the food elements required to build muscle, bone and feather, to nourish the whole body, to give that strong start in life which assures rapid growth, even development and profitable maturity.

Feed the original Pratt's for the first three weeks—the critical period—at least; it may profitably be used much longer. Refuse substitutes and imitations. These may be slightly less in first cost, but in results, as measured by number and quality of chicks reared, Pratt's Buttermilk Baby Chick Food is

### THE CHEAPEST FOOD ON EARTH

"Your money back if YOU are not Satisfied."

PRICE, Postpaid, small size pkg., 40c.; medium size pkg., 75c.

PRICE, by Express, small size, 30c.; medium size, 60c.; 14 lb. bag size, \$1.35; 25 lb. bag size, \$2.25.



## PRATTS GAPE REMEDY

Guaranteed to bring prompt relief. Use as a preventive the first four weeks and your chicks will not be troubled with gape worms.

PRICE, Postpaid, 36c.

PRICE, by Express, 30c.



## PRATTS ROUP REMEDY (Tablets or Powder)

A sure preventive and cure for roup, colds, canker, catarrh and similar diseases.

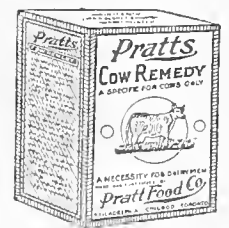
PRICE, Postpaid, small size, 36c.; large size, 66c.

PRICE, by Express, small size, 30c.; large size, 60c.

## PRATTS POULTRY DISINFECTANT AND LIQUID LICE KILLER

PRICE, Postpaid, qt. can, 65c.

PRICE, by Express, 50c.



## PRATTS COW REMEDY GET MORE MILK MONEY

Help your cows, every one, to give the largest possible amount of milk and to produce big, strong, husky calves each season. The extra pounds of milk, the extra value of the calves are all clear profit.

PRICE, Postpaid, 70c.

PRICE, by express, 60c.

## PRATTS SORE-HEAD CHICKEN- POX REMEDY

A guaranteed cure for this highly contagious disease. Don't risk having your entire flock ruined. Keep it on hand for quick use when the ailment is first noticed.

PRICE, Postpaid, 36c. per pkg.

PRICE, by Express, 30c. per pkg.

## PRATTS SCALY LEG REMEDY

This disease impairs the vitality of the birds and ruins their appearance. Pratt's remedy will keep the legs clean and healthy.

PRICE, Postpaid, 36c. per pkg.

PRICE, by Express, 30c. per pkg.



## INSURE LIVE STOCK HEALTH AND VIGOR

Don't permit your hard-working, heavy-producing or fast-growing animals to become run-down and out of condition. It's much easier and less expensive to keep them right than to restore them to perfect health.

The regular use of Pratt's Animal Regulator absolutely insures health and vigor in live stock of all kinds. It keeps healthy animals in the pink of condition; it quickly puts half-sick, unprofitable stock in the money-making class.

Pratt's Animal Regulator, America's original guaranteed Stock Tonic and Conditioner, is not a food. It is a combination of roots, herbs, spices and medicines which sharpen appetite and improves digestion, regulates the bowels, makes rich, red blood, and naturally invigorates the organs of production. It promotes growth, improves health and strength, increases production. And all at very little cost.

PRICE, Postpaid, small size, 36c.; medium size, 66c.; large size, \$1.30.

PRICE, by Express, small size, 30c.; medium size, 60c.; large size, \$1.20.



## MORE PIGS PER HOG— MORE HOG PER PIG

Big litters of strong-boned, growthy pigs, and rapid growth of pigs from birth to maturity are the natural result of health and vigor of breeding stock and youngsters. Weak, run-down boars and sows produce inferior pigs and usually small litters. And such pigs are not money makers.

## PRATTS HOG TONIC

the guaranteed conditioner for swine, overcomes most hog diseases, makes the breeders healthy and vigorous, insures big litters of big pigs, makes the youngsters grow steadily and rapidly from birth to maturity and fatten quickly and economically.

Many of the most successful hog-growers will tell you that one secret of their success is the regular use of Pratt's Hog Tonic. You should at least test it. No risk on your part because

"Your Money Back if YOU Are Not Satisfied"

PRICE, Postpaid, small size, 72c.; large size, \$1.40.

PRICE, by Express, small size, 60c.; large size, \$1.20.

# The Reliable Incubators and Brooders

## Our Little Baby Grand Incubators

SHIPPED  
BY EXPRESS OR  
PARCEL POST

By Mail  
**\$8.00**



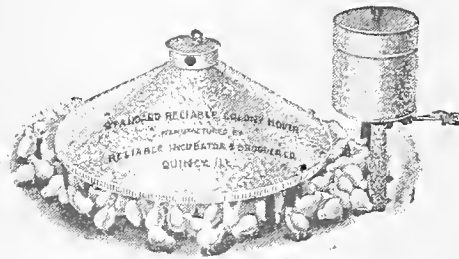
50 EGG CAPACITY, ALL METAL

Unique and superior in its construction: Beautiful in its appearance; excellent in its hatching qualities, and most reliable and easiest operated small incubator ever offered to the trade. It has a glass window in top so thermometer can be seen without opening, and the chickens can be seen hatching without opening machine. It has a positive heat and moisture regulation, and is equipped with a moisture receptacle for applying additional moisture when needed. Has double top, well insulated and packed; double side walls, with a free circulation of hot air between the walls all the time, making an equal distribution of heat through the machine at all times. The ventilation is perfect, supplying warm, fresh air to all parts of egg chamber at all times.

Just the thing for the small fancier, is simple in construction, easy to operate, self-regulating and shipped in cartons. We make the same guarantee on this little incubator as we do on our larger styles. PRICE, \$7.50.

## Our 18-inch Blue Flame, Wickless Oil Heated Colony Hover

By Mail  
**\$8.00**



Our No. 00 18-Inch Hover.

BURNS COAL OIL  
STEADY BLUE FLAME  
COMFORTABLE AND EASY TO  
OPERATE  
ECONOMY OF OPERATION  
NO COAL, SMOKE OR GAS.

NO WICK TO TRIM  
ABUNDANCE OF HEAT  
NO OIL FUMES  
VISIBLE OIL FEED  
CONVENIENT AND SAFE

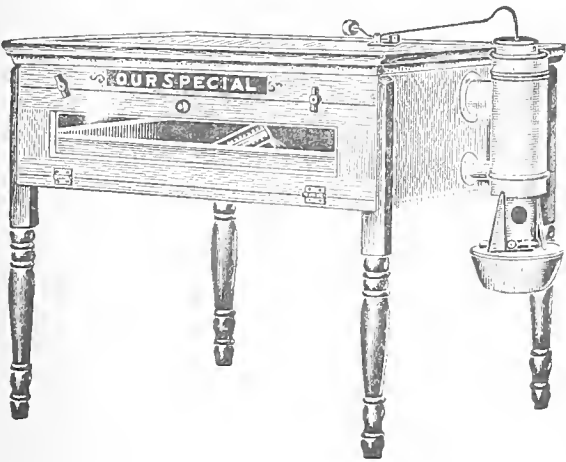
This Hover burns the gas generated from common coal oil. It has an 18-inch canopy and the same as our large hovers only it is smaller. They are made and operated on the same principle as our large colony hover except the oil reservoir is made of galvanized steel and the drops of oil are regulated by a valve so you can give as many or as few drops as are necessary to obtain the desired amount of heat. When the valve is once set properly it needs no further attention, only to fill the oil reservoir when needed. It has the same visible oil feed as our large hover. Our ventilators in the top of our hovers carry away all foul air, caused by the chicks, automatically.

They are packed everything complete with full directions in a carton so that they can be safely shipped by parcel post, express or freight. If ordered shipped by parcel post add amount of postage with your remittance.

No.	Size	Hover	Kind	Weight
00	18-inch	100 chicks or less	Baby Grand Hover	ready for shipment 12 lbs.
Will care for 100 chicks or less.				

## Reliable Special Incubator

RELIABLE BECAUSE RIGHT



70 and 140 Egg Special

## Our Special Incubator Compared With Standard Line

Our special line is made of the same grade material as our standard, has the same regulating, the same double heating device, the same ventilating and moisture system. Our special has all the important points for hatching that is contained in the standard. The difference between the standard and the special are, the standard has two doors, the special has one, the standard has lamp encased, the special has lamp on outside at end, the standard has nursery beneath the egg tray, the Special has none. The standard has two wood walls, the Special 140-size has one wood wall and one wall of heavy fibre board, 70-egg special has single walls, both the standard and the special have packing between the walls, the standard is 18 inches deep, the special 10 inches deep. The thermometer, burner, lamp wick, egg tray, egg tester, regulator and everything that goes with the standard incubator are included with the special. We will have machines made up so we can ship any order, large or small, within forty-eight hours from the time order is received.

All our incubators are shipped so when legs are attached they are set up ready to operate.

### OUR SPECIAL INCUBATOR

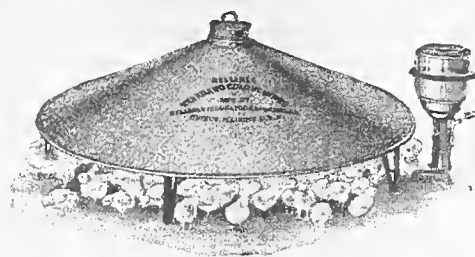
No.	Capacity	Kind	Size	Weight	Price
82a	70 Eggs	Hot Water	20x24x9 1/2 inches	40 lbs.	\$14.00
84a	140 Eggs	Hot Water	35x24x9 1/2 inches	72 lbs.	21.00

## TO INSURE GOOD HEALTH AND STRONG CHICKS

Feed Pratt's Baby Chick Feed at the Beginning.



# The reliable Blue Flame, Wickless, Oil Heated Colony Hover



THE MODERN HOVER

BURNS COAL OIL	NO WICK TO TRIM
STEADY BLUE FLAME	ABUNDANCE OF HEAT
COMFORTABLE AND EASY TO OPERATE.	NO OIL FUMES
ECONOMY OF OPERATION	VISIBLE OIL FEED
	CONVENIENT AND SAFE
NO COAL, SMOKE OR GAS	
THE FLOW OF OIL IS REGULATED AUTOMATICALLY	

This is the most popular and most efficient hover we have ever manufactured, as proven by the many testimonials received:

You can always get coal oil, but it is hard to get hard coal. You can get any amount of heat with these hovers that is needed at all times.

It will do better work than the coal burning brooder, with less trouble, less risk of fire going out and with equal success of comfort of chicks entrusted to its care and with less cost.

By using the **RELIABLE BLUE FLAME WICKLESS OIL HEATED COLONY HOVER**, you save time, money and trouble and your chickens will grow faster, get heavier and thrive because our hover will take the very best care of them and keep them comfortable, happy and healthy.

These hovers have the same capacity as the Coal Burners provide, are made of galvanized steel, have angle steel legs and have a capacity with our 30-inch hover, 350 chickens or less, with our 42-inch hover of 500 chicks or less; with our 52-inch hover, 1,000 chicks or less.

We furnish a one-gallon self-feeder oil container so that you need have no fear of light going out, for it is simple and requires very little attention. It is equipped with a safety valve. After the valve is once properly adjusted according to directions you need not pay any more attention (for it regulates the drops of oil).

**OUR VENTILATOR** in top of cone of hover leaves out all foul air made by the chicks. This is done automatically without any bother to the operator and which insures steady and healthy growth of the chicks placed in its care.

**OUR GUARANTEE** is that this hover will do all we claim for it, and if not, if the hover is returned by the purchaser within 30 days, we will refund your money.

No.	Size Hover	Weight Comp. Hover	Price
0	30-inch	40 lbs.	\$16.50
1	42-inch	45 lbs.	18.50
2	52-inch	55 lbs.	22.00

# Dr. Hess Remedies

## Dr. Hess Stock Tonic

PRICE, Postpaid, small size, 36c.; 5½-lb. package, 75c.; 12-lb. pail, \$2.65.  
PRICE, by Express, small size, 30c.; 5-lb. package, 60c.; 12-lb. pail, \$2.25; 100-lb. drum, \$7.50.



This 25lb. Pail, \$2.25

## Dr. Hess Worm Powders

PRICE, Postpaid, 60c. PRICE, by Express, 50c.

## Dr. Hess Distemper Remedy

PRICE, 4-oz. package, Postpaid, 30c.

## Dr. Hess Healing Powders

PRICE, Postpaid, 60. PRICE, by Express, 50c.

## Dr. Hess Colic Remedy

PRICE, Postpaid, \$1.15. PRICE, by Express, \$1.00.



## Feed With Dr. Hess Poultry Panacea

PRICE, Postpaid, small size, 36c.; 5-lb. package, 90c.; 25-lb. pail, \$3.40.  
PRICE, by Express, small size, 30c.; 5-lb. package, 75c.; 25-lb. pail, \$3.00.



## Dr. Hess Louse Killer

PRICE, Postpaid, 36c. PRICE, by Express, 30c.

## Dr. Hess Dip and Disinfectant

PRICE, Postpaid, quart can, 90c. PRICE, by Express, 75c.

## Dr. Hess Roup Remedy

PRICE, 4-oz. package, Postpaid, 30c.

## B. A. Thomas Improved Hog Powders

PRICE, Postpaid, 15-lb. pail, \$3.30. PRICE, by Express, 15-lb. pail, \$3.00.

## Fly Chaser

This is one of the best preparations that we know of for keeping flies away from stock. PRICE, by Express, 1-gallon can, \$1.50; ½-gallon can, \$1.00; quart can, 70c.



# Sprayers and Dusters

## KEY DUSTER GUN

When the World War affected the food supply of this Country there was a great impetus given to the Home and Small Garden and it was very promptly noted that no adequate means in a convenient form was available for the easy handling of Insecticides and Fungicides. So, after 2 1-2 years of consistent work the **KEY DUSTER GUN** and Insecticide and Fungicide **CARTRIDGES** were born, which adequately supplies in a convenient form

**The New Quick and Easy Way of Using Insecticides and Fungicides in the Cartridge**

Killing many bugs; preventing certain Blights

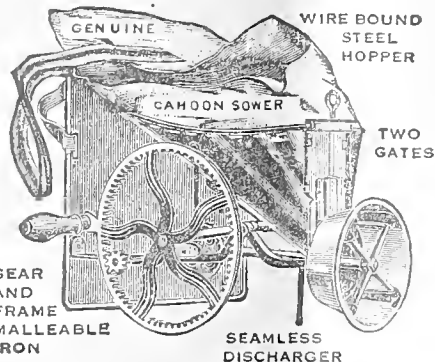
**No Handling or Mixing of Chemicals and Without the use of Water.**

The Gun automatically opens the Cartridge and applies the materials to the foliage.



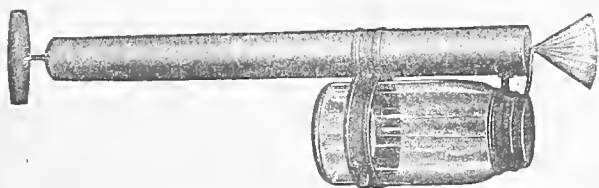
**Filling the long felt want for HOME GARDEN, SMALL ORCHARD.**

Simple and Complete Spraying Calendar packed with each Gun. **Price of Gun complete \$3.00**  
 Price of Cartridge **B. A.** for Vegetable and Small Fruit **15 cents each**  
**L. A. S.** for Fruit **15**  
**HELLEBORE** (for Fruit and Vegetable when nearly ripe) **20 cents each**



**Cahoon Broadcast Seed Sower**

The Best Seeder; it will sow any of the seeds that are usually sown broadcast; such as Millet, Cow Peas, Sorghum, Clovers, Grasses, Vetch, Turnips, and all grains, and will do it more evenly than you can seed by hand. You can regulate quantity preferred, seeding thick or thin. **PRICE, by mail, \$4.50; by express \$4.25.**



No. 4. Capacity one quart. Tin pump barrel 1 3/4 inches in diameter. Pump barrel and all metal parts nicely painted. Cork in cap allows filling without removing glass jar. Has footrest. **PRICE, 65c.**



**Extension Pipe**

For elevating the nozzle in tree spraying, whitewashing, etc. All have standard cut connections—several can be screwed together when desired. Brass pipe 3 feet long. **PRICE, 75c. each.**

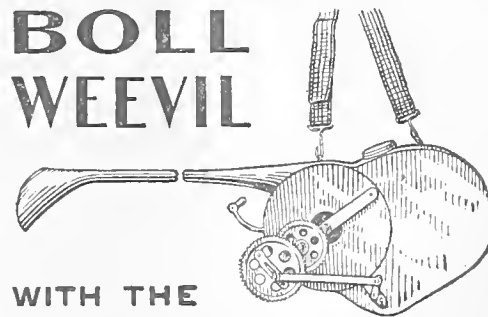
## No. 9 Prize Barrel Sprayer

This No. 9 needs no further recommendation than it received when at the National Horticultural Contest it took first prize over six other pumps, four of which sell for from \$24 to \$50 each.

Adjustable plates permit mounting on end or side of either large or small barrels without extra parts or any change whatever. Will supply two leads of hose. Submerged Brass Cylinder two and one-half inches in diameter. Brass ball valves, cage and seat. Special fabric plunger, Air Chamber two and three quarter inch wrought iron. Double paddle agitator, Brass strainer on intake pipe.

Priced with five feet of hose and "Kant-Klog" nozzle. **PRICE, \$19.00.**

## FIGHT THE BOLL WEEVIL



**WITH THE SPRINGFIELD SPRAYER**

ENDORSED BY GOVERNMENT AND STATE EXPERIMENT STATIONS

## Springfield Sprayer

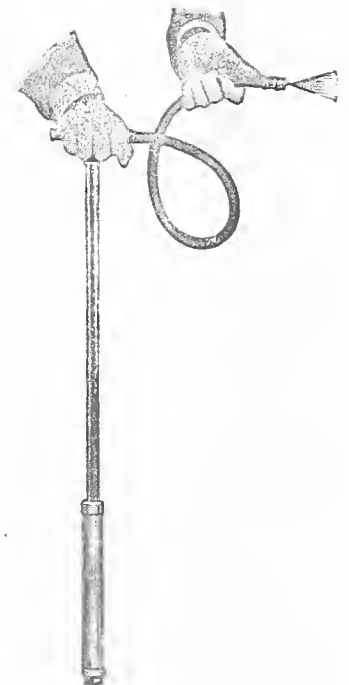
The Most Successful Sprayer for the Distribution or Arsenate of Lead, Calcium Arsenate, Paris Green, Bordeaux Mixture and Other Insecticides and Fungicides in Dry Form for Tobacco Worm and other Insects. **PRICE, \$17.50.**

## A New Idea

In this Junior 5 Spray and Force Pump we do away entirely with the objectionable footrest, clamps, leather suction, packing, etc. This pump requires no fastening of any kind. All the operator need do is press the plunger down—a flexible coil spring making the upward stroke.

Easy working and will do more different kinds of work than other pumps because will pump from Pail, Barrel, Tank, Spring or Creek, without fastenings of any kind.

Solid brass except handle and hose. Even the suction is solid brass with expanding spring rings similar to an engine piston. No leather suction or packings to dry up and give trouble. Makes three different sprays. **PRICE, \$4.75.**



## The "Kant Klog" Sprayer

A few seconds working of the air pump charges the sprayer with compressed air, a powerful and elastic force, which discharges the liquid in the form of either fine sprays or solid streams as desired.

Sprays Trees, all kinds of Small Fruits, and Garden Vegetables, Disinfectants, Whitewash and many other uses.

### Description

The Sprayer body is made of heavy polished brass or galvanized steel as desired. Both top and bottom are dome shaped; joined to body under heavy pressure, making a complete double seam. When completed this body is thoroughly tested at double the pressure ordinarily used, the result being that not one in a thousand give any of the troubles common with other constructions. Galvanized. **PRICE, \$6.75.**



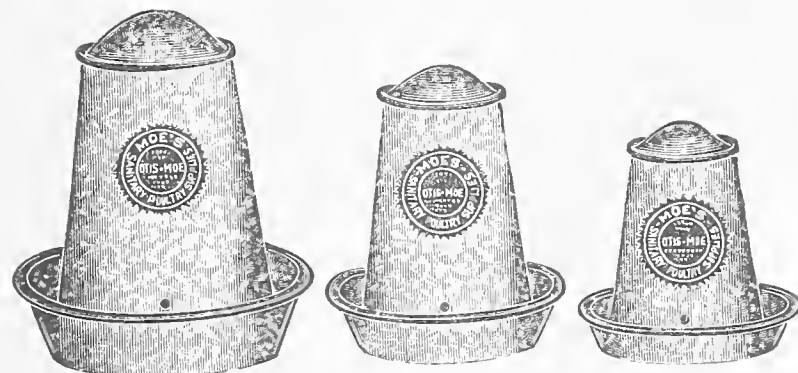
# Poultry Appliances



PRICE, 15-Egg size, 35c. each.

30-Egg size, 40c. each.

## Bottom Fill Fountain



PRICE, small size, 35c.; medium size, 45c.; large size, 85c.  
If wanted by Parcel Post, add 10c. for postage and packing.



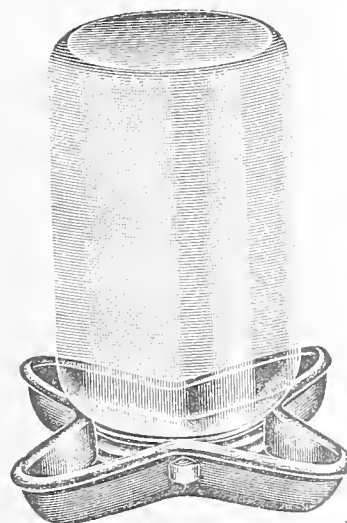
## Our Poultry House Sprayer

For applying disinfectant and Liquid Lice Killer.  
PRICE, 60c.



## Peerless Wall Fountain

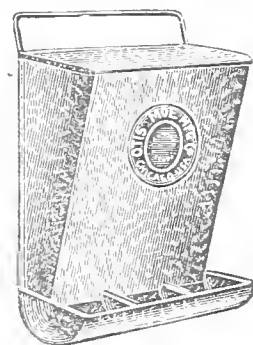
Something new and extra serviceable in the way of poultry fountain. They are made with a detachable bottom which makes them easy to clean and keep clean. PRICE, 80c.



Star Jar Fountain and feed. PRICE, 2 for 25c.

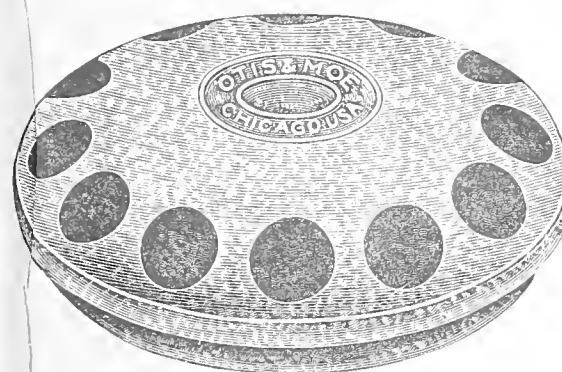
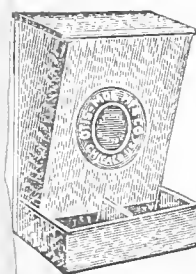
## Grit and Shell Box

This box is manufactured from the best galvanized iron and contains three compartments for food, shells or grit. It can be hung up against the wall at any height desired, and is a thoroughly first-class article, practically indestructible, and will last a lifetime. It is the best self-feeding "food hopper" on the market. By the use of these self-feeding boxes practically every particle of grit, oyster shells, meal, forcing food, grain, scraps and other materials supplied will be properly used, preventing all waste, and thus increasing the profits. PRICE, \$1.15.



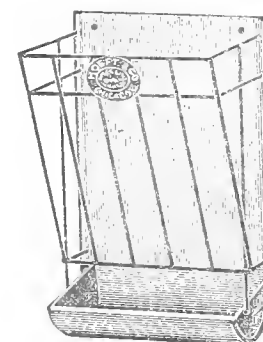
## Standard Dry Food Hopper

These Standard Dry Food Hoppers are made somewhat similar to the Shell and Grit Box, but larger. It is a practical labor and food saving device for feeding dry grain food, either whole or ground. They have two compartments, the larger for grain mixture, holding about six quarts, and the smaller one for beef scraps, holding about three quarts. Those who are interested in dry feeding and desire to economize on the cost of grain and beef scraps cannot afford to be without the Dry Food Hopper. PRICE, \$1.10.



## Baby Chick Feeder

PRICE, 35c. each. By Parcel Post add 10c.



## Hay and Grain Feed Racks

For Poultry and Rabbits  
PRICE, 70c. each.



## Baby Chick Feeder

Small size.

PRICE, 30c. each. By Parcel Post add 5c.

## WE HAVE SPECIAL PREPARED HYDRATED LIME FOR DISINFECTANT PURPOSES

that you should use around your Poultry Houses and other places that may cause breeding of diseases. This lime will prevent such trouble if used properly. PRICE, per 50-lb. bags, 75c.



# GRAY SEED COMPANY

## GROWERS, DEALERS AND JOBBERS

**Very Important.** Write your name very plainly and give your Post Office, County and State in full every time

<p>Forwarded by { State on this line whether wanted }          { by Mail, Express or Freight } -----</p> <p>Your Name -----</p> <p>Post Office ----- R. F. D. No. -----</p> <p>County ----- State -----</p> <p>Street ----- P. O. Box -----</p> <p>Express or          Freight Office { If different, }          { from P. O. } -----</p>	<p>Date ----- 192-----</p> <p style="text-align: center;">State Amount Enclosed</p> <p>Post Office Order \$ -----</p> <p>Postal Note -----</p> <p>Express Money Order -----</p> <p>Bank Draft -----</p> <p>Cash, Notes and Silver -----</p> <p>Postage Stamps -----</p> <p style="padding-left: 20px;">(2c. Stamps preferred) -----</p> <p style="text-align: right; margin-top: 20px;">Total \$ -----</p>
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# GRAY SEED COMPANY

## SEEDSMEN

Garden and  
Field Seeds

Agents for DR. HESS' STOCK POWDERS

Fertilizers and  
Agricultural Lime

No. 3 Old Street

Petersburg, Va., January 12th, 1920

### TO OUR CUSTOMERS:

Dear Sir:

We take this means to thank you for the liberal patronage you have given us the past year. While it is true, we were late starting in the Seed Business last year; even at this, we exceeded far beyond our expectation. Now that we are starting this year much better prepared to serve the trade, it will be much to your advantage to get Our Prices before buying. For this particular REASON, we make a specialty of supplying the Market Gardener and Farmer with the best strains of SEEDS that can be produced.

We handle absolutely nothing that we do not believe to be the best obtainable. Furthermore, we test and experiment on our Spring Garden Seed Farm, all new varieties, before offering them to the trade.

We do not claim to compete in prices with parties whose sole effort is to secure the lowest price Seeds regardless of Quality, for such Seeds are not cheap, but dear at any price. The first cost of Seeds is a small matter, compared with time and labor that must be expended upon a growing crop. Quality is our first thought, and the prices we offer are as low as First-Class Seed can be sold for.

We are not only seedsmen in name, but say to you that we have actually grown them for fourteen years, and have men with us that have been selling seed and growing them for a longer period. Therefore, we feel that we are in a position not only to sell you what you want, but to assist you in how to plant it. Although farmers have different ideas, we are willing at all times to give you all the benefit of our mens' experience.

We ask that you give us a part of your business, if only a trial order, so you may know what quality seed means.

Truly yours,

GRAY SEED COMPANY.

## SPECIAL NOTICE

### HOW TO ORDER and REMIT—READ CAREFULLY.

Use the attached ORDER SHEET if possible. Write your name, post office, shipping point or nearest express office, your county and State.

**PREPAID ORDERS**—We prepay postage on all vegetable and flower seeds, in packets, ounces, quarter pound, half pounds, at prices quoted herein, to any point in the UNITED STATES when CASH accompanies the order. This does not include these same articles in five pounds and over. For such orders consult PARCEL POST RATES below. We do not prepay postage on Beans, Corn, Peas, Farm Seeds, Potatoes, Onion Sets, Bulbs, Fertilizer, etc. If wanted by Parcel Post, add postage according to Postal Rates.

**C. O. D. ORDERS**—If goods are to be sent C. O. D. or SIGHT DRAFT BILL OF LADING ATTACHED, 25 per cent. of the amount must accompany the order.

Parties buying large quantities of any one variety will be quoted special prices on application.

### PARCEL POST RATE

**WEIGHT LIMIT**—The weight limit within the first, second and third zones is now 70 pounds, and within all other zones 50 pounds.

Shipments of 20 pounds or over are cheaper if sent by Express beyond the third zone.

	First Lb. or Fraction	Each Addi- tional Lb. or Fraction
First Zone, within 50 miles of Petersburg -----	5c.	1c.
Second Zone, within 50-150 miles of Petersburg -----	5c.	1c.
Third Zone, within 150-300 miles of Petersburg -----	6c.	2c.
Fourth Zone, within 300-600 miles of Petersburg -----	7c.	4c.
Fifth Zone, within 600-1000 miles of Petersburg -----	8c.	6c.
Sixth Zone, within 1000-1400 miles of Petersburg -----	9c.	8c.
Seventh Zone, within 1400-1800 miles of Petersburg---	11c.	10c.
Eighth Zone, all over 1800 miles of Petersburg -----	12c.	12c.

Express and freight rates are cheaper in large quantities.

We make no charges for delivery to depot or express office.



# NOTICE!

We want you to have our price list at each issue. And we want to know if we have your right address, as this is very important for both of us. All that we ask is that you write your Name and Post Office plainly on the attached Post Card, and state what kind of Farming you are engaged in and mail same to us. With this information in our office, puts us in a position to let you know what we have to offer. Many times you will be able to take advantage of the fair prices we will quote you. Our house will be known as The HOME of GOOD SEEDS and FEEDS. So do it today and profit by it.

Yours to serve,

**GRAY SEED COMPANY,**

*The Home of Good Seeds and Feeds*

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## GRAY SEED COMPANY

*The Home of Good Seeds and Feeds*

NO. 3 OLD STREET  
PETERSBURG, VA.

*I am a Farmer (state what your main crop is)* \_\_\_\_\_

*I am a Market Gardener* \_\_\_\_\_

*I am a Home Gardener* \_\_\_\_\_

*I am a Stock Raiser (state what kind of stock)* \_\_\_\_\_

Write Your Name and Post Office Plainly

What Route No. \_\_\_\_\_

County of \_\_\_\_\_

State of \_\_\_\_\_

WE ARE BUYERS OF  
**Wheat, Cow Peas, Soy Beans  
and Corn**

Write Us What Quantity You Have and Price  
or We Will Make Offers. Mail Us Samples

**Post Card**



PLACE  
STAMP HERE

**GRAY SEED COMPANY**

**No. 3 OLD STREET**

**PETERSBURG, VA.**

From \_\_\_\_\_

P. O. \_\_\_\_\_ State \_\_\_\_\_

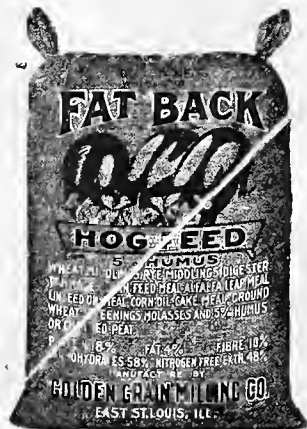
**GRAY SEED CO.**  
**Seedsman**

**No. 3 OLD STREET**

**P. O. Box 445**

**PETERSBURG, VA.**

Please be Sure that Order is Signed  
and Full Address Given



Two Good Feeds







# FARMOGERM



makes large supplies of Nitrates, which benefit greatly the growing crop and the crops that follow. Soils can be built up to a high standard of fertility at small cost and little labor. Assures substantial saving in your fertilizer bill.

FARMOGERM means increase in all legume crops, such as peas, beans, alfalfa, clovers, peanuts, vetches. It makes possible the growing of two crops at the same time, each helping the other.

FARMOGERM is simple to apply, it being necessary only to fill the bottle three-quarters full of water, shake thoroughly to break up the jelly, sprinkle on the seed until all are moistened, permit the seed to dry, and then plant in the usual way.

FARMOGERM is sold in three sizes, as follows: Bottles containing enough bacteria to inoculate seed for five years, \$8.00; one acre, \$2.00; garden size (quarter acre), 50 cents.

FARMOGERM is prepared for Alfalfa, Clovers, Vetch, Cow Peas, Soy Beans, Peanuts, Lucerne, Peas, Beans, Sweet Peas and all Legumes.

This recognized standard of seed inoculants insures the growing of bigger crops by making poor soil *good soil*. It is *always fresh*—the only culture sold in the bottles with the patented stopper which enables the bacteria to breathe air, insuring long life without deterioration.

FARMOGERM is a culture of only high-bred nitrogen-fixing bacteria. It replaces essential elements in the soil in an effective and economical manner.

FARMOGERM, used on your seed, furnishes Nitrates to the plants. It increases their growth and enriches the soil.

When the seeds sprout the bacteria enters the root and

## SEED INOCULATION

WRITE US FOR ANY INFORMATION YOU WISH TO KNOW ABOUT FARMOGERM